Group Selection

Priced as of December 15, 2010

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets

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14. Telecom
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### Sector View

#### Sector Relative Strength Profiles

<table>
<thead>
<tr>
<th>Sector</th>
<th>% Outperforming</th>
<th>Reward/Risk</th>
<th>Trend Psn</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>US/GBL/CDA</td>
<td>US/GBL/CDA</td>
<td>US/GBL/CDA</td>
</tr>
<tr>
<td>Energy</td>
<td>67% / 63% / 60%</td>
<td>*/ *** / */</td>
<td>7% / 11% / 6%</td>
</tr>
<tr>
<td>Materials</td>
<td>73% / 70% / 66%</td>
<td>*/ ** / **</td>
<td>0% / 6% / 0%</td>
</tr>
<tr>
<td>Industrials</td>
<td>58% / 56% / 47%</td>
<td>*/ */ */</td>
<td>-4% / 9% / 3%</td>
</tr>
<tr>
<td>CMR Disc</td>
<td>60% / 58% / 53%</td>
<td>*/ */ */</td>
<td>-2% / 3% / -2%</td>
</tr>
<tr>
<td>CMR Stap</td>
<td>60% / 56% / 51%</td>
<td>*/ */ */</td>
<td>-4% / 0% / -8%</td>
</tr>
<tr>
<td>Hlth Care</td>
<td>44% / 42% / 36%</td>
<td>*/ */ */</td>
<td>11% / 14% / 7%</td>
</tr>
<tr>
<td>Financials</td>
<td>51% / 49% / 41%</td>
<td>*/ */ */</td>
<td>-7% / 1% / -9%</td>
</tr>
<tr>
<td>Info Tech</td>
<td>56% / 52% / 48%</td>
<td>*/ */ */</td>
<td>5% / 9% / 3%</td>
</tr>
<tr>
<td>Telecom</td>
<td>60% / 57% / 50%</td>
<td>*/ */ */</td>
<td>-18% / -12% / -18%</td>
</tr>
<tr>
<td>Utilities</td>
<td>54% / 47% / 40%</td>
<td>*/ */ */</td>
<td>-15% / -8% / -16%</td>
</tr>
</tbody>
</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent the median relative strength performance of the sector membership (star/bomb ranking), and
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details.
December 15, 2010

Momentum

Strength

Int O&G
38 stocks; $225bn

OG Equip
78 stocks; $419bn

Coal & Uran
51 stocks; $164bn

OG StTr
60 stocks; $283bn

OG Drill
21 stocks; $106bn

OG E&P
218 stocks; $997bn

OG RfMkt
43 stocks; $237bn

Energy

OG Equip
78 stocks; $419bn

Coal & Uran
51 stocks; $164bn

OG Drill
21 stocks; $106bn

OG E&P
218 stocks; $997bn

OG RfMkt
43 stocks; $237bn

OG StTr
60 stocks; $283bn
**Consumer Staples**

- **AgriProd**
  - 28 stocks; $135bn

- **DrugRetail**
  - 10 stocks; $97bn

- **SoftDrinks**
  - 15 stocks; $315bn

- **SprCntrs**
  - 15 stocks; $417bn

- **Dist&Vnt**
  - 15 stocks; $151bn

- **PkgFdMt**
  - 87 stocks; $703bn

- **FdRetail**
  - 33 stocks; $274bn

- **FdDistri**
  - 10 stocks; $31bn

- **Tobacco**
  - 16 stocks; $294bn

- **Brewers**
  - 16 stocks; $395bn

- **PersPrdct**
  - 20 stocks; $197bn

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Momentum
Strength
December 15, 2010

Health Care

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HCFacility 7 stocks; $33bn
HCSuppl 8 stocks; $66bn
Pharma 80 stocks; $153bn
LSciSrv 31 stocks; $161bn
HCEquip 79 stocks; $333bn
Biotech 111 stocks; $265bn
HCDistrib 12 stocks; $55bn
HCServ 42 stocks; $140bn
MngHCare 16 stocks; $111bn
HCareTec 13 stocks; $22bn
Utilities

WaterUtil: 23 stocks; $35bn

GasUtil: 30 stocks; $142bn

MultiUtil: 41 stocks; $405bn

IPPTrad: 56 stocks; $174bn

ElecUtil: 76 stocks; $878bn
Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group’s members are outperforming
2. How consistent that outperformance is
3. How are the members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviations from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,000 securities.
- Groups have a:
  ...Median depth of 25
  ...Average depth of 35

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members of a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
User Guide 2 - Momentum

Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the 5-day and 20-day moving averages (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<table>
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<tr>
<th>Rating Category</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starmine Universe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buy</td>
<td>Outperform</td>
<td>36.5%</td>
<td>13.6%</td>
<td>40.7%</td>
<td>40.4%</td>
<td>49.1%</td>
</tr>
<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>60.2%</td>
<td>11.3%</td>
<td>55.9%</td>
<td>55.6%</td>
<td>49.1%</td>
</tr>
<tr>
<td>Sell</td>
<td>Underperform</td>
<td>3.3%</td>
<td>12.5%</td>
<td>3.4%</td>
<td>4.0%</td>
<td>1.9%</td>
</tr>
</tbody>
</table>

* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.
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Und = Underperform - Forecast to underperform the market;
(S) = speculative investment;
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