Group Selection

Priced as of June 12, 2017

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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Sector Relative Strength Profiles*

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</thead>
<tbody>
<tr>
<td>Energy</td>
<td>23% / 22% / 36%</td>
<td>-6% / -6% / -11%</td>
<td></td>
</tr>
<tr>
<td>Materials</td>
<td>49% / 43% / 63%</td>
<td>0% / 2% / -4%</td>
<td></td>
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<tr>
<td>Industrials</td>
<td>56% / 51% / 72%</td>
<td>2% / 4% / 1%</td>
<td></td>
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<tr>
<td>CMR Disc</td>
<td>49% / 46% / 64%</td>
<td>1% / 3% / 0%</td>
<td></td>
</tr>
<tr>
<td>CMR Stap</td>
<td>55% / 50% / 70%</td>
<td>1% / 3% / -3%</td>
<td></td>
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<tr>
<td>Hlth Care</td>
<td>53% / 50% / 70%</td>
<td>3% / 3% / 0%</td>
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<tr>
<td>Financials</td>
<td>45% / 40% / 66%</td>
<td>14% / 15% / 3%</td>
<td></td>
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<tr>
<td>Info Tech</td>
<td>64% / 61% / 76%</td>
<td>0% / 0% / -4%</td>
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</tr>
<tr>
<td>Telecom</td>
<td>50% / 48% / 72%</td>
<td>-2% / -1% / -3%</td>
<td></td>
</tr>
<tr>
<td>Utilities</td>
<td>61% / 53% / 77%</td>
<td>3% / 9% / -1%</td>
<td></td>
</tr>
<tr>
<td>Real Estate</td>
<td>47% / 42% / 70%</td>
<td>7% / 13% / 8%</td>
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*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite)
(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership (ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.
The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details
<table>
<thead>
<tr>
<th>Sector</th>
<th>Strength</th>
<th>Momentum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dist&amp;Vnt</td>
<td>12 stocks; $285bn</td>
<td></td>
</tr>
<tr>
<td>PersPrdct</td>
<td>29 stocks; $438bn</td>
<td></td>
</tr>
<tr>
<td>AgriProd</td>
<td>25 stocks; $107bn</td>
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</tr>
<tr>
<td>HhldPrdct</td>
<td>18 stocks; $575bn</td>
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</tr>
<tr>
<td>Tobacco</td>
<td>14 stocks; $802bn</td>
<td></td>
</tr>
<tr>
<td>FdDistri</td>
<td>12 stocks; $556bn</td>
<td></td>
</tr>
<tr>
<td>SoftDrinks</td>
<td>17 stocks; $508bn</td>
<td></td>
</tr>
<tr>
<td>Brewers</td>
<td>13 stocks; $486bn</td>
<td></td>
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<tr>
<td>SprCntrs</td>
<td>15 stocks; $471bn</td>
<td></td>
</tr>
<tr>
<td>DrugRetail</td>
<td>8 stocks; $193bn</td>
<td></td>
</tr>
</tbody>
</table>

- PkgFdMt: 121 stocks; $1248bn
- FdRetail: 37 stocks; $366bn

Consumer Staples

June 12, 2017

Mark Steele (416) 359-4641
<table>
<thead>
<tr>
<th>Sector</th>
<th>Momentum</th>
<th>Strength</th>
<th>Count</th>
<th>Value</th>
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<tbody>
<tr>
<td>MngHCare</td>
<td></td>
<td></td>
<td>12</td>
<td>$379bn</td>
</tr>
<tr>
<td>HCSuppls</td>
<td></td>
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<td>26</td>
<td>$143bn</td>
</tr>
<tr>
<td>HCSuppls</td>
<td></td>
<td></td>
<td>29</td>
<td>$202bn</td>
</tr>
<tr>
<td>HCareTec</td>
<td></td>
<td></td>
<td>18</td>
<td>$66bn</td>
</tr>
<tr>
<td>Pharma</td>
<td></td>
<td></td>
<td>101</td>
<td>$2472bn</td>
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<tr>
<td>Biotech</td>
<td></td>
<td></td>
<td>125</td>
<td>$953bn</td>
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<tr>
<td>HCEquip</td>
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<td>72</td>
<td>$788bn</td>
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<tr>
<td>LiSciSrv</td>
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<td>32</td>
<td>$255bn</td>
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<tr>
<td>HCFacility</td>
<td></td>
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<td>28</td>
<td>$108bn</td>
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<tr>
<td>HCDistrib</td>
<td></td>
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<td>19</td>
<td>$134bn</td>
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</table>
June 12, 2017

Telecommunication Services

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Momentum

Strength

WlsTelSrv
42 stocks; $936bn

IntgTelSrv
63 stocks; $1357bn

AltCar
10 stocks; $59bn
Utilities

Momentum

Strength

RenewElec
23 stocks; $55bn

WaterUtil
24 stocks; $86bn

MultiUtil
37 stocks; $472bn

ElecUtil
90 stocks; $1136bn

GasUtil
33 stocks; $200bn

IPPTrad
25 stocks; $103bn

June 12, 2017

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Utilities

BMO Capital Markets
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group’s members are outperforming
2. How consistent that outperformance is
3. How the members are positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday's winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy

- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold

- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell

- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<tr>
<td>Buy</td>
<td>Outperform</td>
<td>43.2%</td>
<td>22.8%</td>
<td>57.4%</td>
<td>44.1%</td>
<td>57.0%</td>
<td>52.8%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>53.2%</td>
<td>13.1%</td>
<td>40.6%</td>
<td>52.6%</td>
<td>41.1%</td>
<td>41.6%</td>
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<tr>
<td>Sell</td>
<td>Underperform</td>
<td>3.7%</td>
<td>9.5%</td>
<td>2.0%</td>
<td>3.2%</td>
<td>1.6%</td>
<td>5.5%</td>
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
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(January 2010 - April 2013)

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