Group Selection
Priced as of February 12, 2013

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets

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*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent the median relative strength performance of the sector membership ( ranking), and
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.
February 12, 2013

Strength

Momentum

OG Equip
79 stocks; $425bn

OG STTr
70 stocks; $486bn

OG RFMkt
48 stocks; $367bn

OG E&P
216 stocks; $1,084bn

Coal & Uran
42 stocks; $136bn

OG Drill
31 stocks; $127bn

Int O&G
26 stocks; $219bn

OG RfMkt
48 stocks; $367bn

OG E&P
216 stocks; $1,084bn

Coal & Uran
42 stocks; $136bn

OG Drill
31 stocks; $127bn

Int O&G
26 stocks; $219bn
February 12, 2013

Consumer Staples

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HhldPrdct 12 stocks; $33bn
DrugRetail 10 stocks; $124bn
FdDistri 40 stocks; $343bn

PersPrdct 24 stocks; $216bn
AgriProd 37 stocks; $114bn
Tobacco 16 stocks; $563bn

SprCntrs 16 stocks; $472bn
PkgFdMt 116 stocks; $868bn
Brewers 15 stocks; $410bn
Dist&Vnt 13 stocks; $192bn

SoftDrnks 14 stocks; $370bn

Consumer Staples

- **Strength**
  - HhldPrdct: 12 stocks; $33bn
  - DrugRetail: 10 stocks; $124bn
  - FdDistri: 40 stocks; $343bn

- **Momentum**
  - PersPrdct: 24 stocks; $216bn
  - AgriProd: 37 stocks; $114bn
  - Tobacco: 16 stocks; $563bn

- **Other Categories**
  - SprCntrs: 16 stocks; $472bn
  - PkgFdMt: 116 stocks; $868bn
  - Brewers: 15 stocks; $410bn
  - Dist&Vnt: 13 stocks; $192bn
  - SoftDrnks: 14 stocks; $370bn
Telecommunication Services

Momentum

Strength

AltCar
14 stocks; $35bn

WlsTelSrv  
45 stocks; $937bn

IntgTelSrv  
63 stocks; $1149bn

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Utilities

WaterUtil
21 stocks; $55bn

MultiUtil
39 stocks; $412bn

ElecUtil
94 stocks; $794bn

GasUtil
30 stocks; $171bn

IPPTrad
43 stocks; $156bn
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How are the members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviations from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,000 securities.
- Groups have a:
  ...Median depth of 25
  ...Average depth of 35

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members of a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
User Guide 2 - Momentum

Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the 5-day and 20-day moving averages (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<table>
<thead>
<tr>
<th>Rating Category</th>
<th>BMO Rating</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starnine Universe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buy</td>
<td>Outperform</td>
<td>37.0%</td>
<td>17.7%</td>
<td>52.0%</td>
<td>38.5%</td>
<td>50.5%</td>
<td>54.0%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>60.7%</td>
<td>9.6%</td>
<td>47.1%</td>
<td>57.3%</td>
<td>48.4%</td>
<td>40.6%</td>
</tr>
<tr>
<td>Sell</td>
<td>Underperform</td>
<td>2.4%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>4.2%</td>
<td>1.0%</td>
<td>5.4%</td>
</tr>
</tbody>
</table>

* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.
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Und = Underperform - Forecast to underperform the market;
(S) = speculative investment;
NR = No rating at this time;
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