Group Selection
Priced as of December 31, 2012

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets

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14. Telecom
15. Utilities
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Sector View

**Sector Relative Strength Profiles**

<table>
<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td>Energy</td>
<td>45% / 40% / 37%</td>
<td>/</td>
<td>5% / 3% / 4%</td>
</tr>
<tr>
<td>Materials</td>
<td>47% / 44% / 38%</td>
<td>/</td>
<td>18% / 15% / 16%</td>
</tr>
<tr>
<td>Industrials</td>
<td>57% / 52% / 47%</td>
<td>/</td>
<td>21% / 15% / 16%</td>
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<tr>
<td>CMR Disc</td>
<td>56% / 52% / 49%</td>
<td>/</td>
<td>12% / 9% / 9%</td>
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<tr>
<td>CMR Stap</td>
<td>56% / 50% / 45%</td>
<td>/</td>
<td>5% / 4% / 4%</td>
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<tr>
<td>Hlth Care</td>
<td>49% / 46% / 41%</td>
<td>/</td>
<td>0% / -2% / 0%</td>
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<tr>
<td>Financials</td>
<td>61% / 56% / 50%</td>
<td>/</td>
<td>15% / 10% / 11%</td>
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<tr>
<td>Info Tech</td>
<td>38% / 35% / 32%</td>
<td>/</td>
<td>19% / 16% / 16%</td>
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<tr>
<td>Telecom</td>
<td>50% / 50% / 44%</td>
<td>/</td>
<td>10% / 4% / 6%</td>
</tr>
<tr>
<td>Utilities</td>
<td>37% / 33% / 28%</td>
<td>/</td>
<td>8% / 7% / 3%</td>
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</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent the median relative strength performance of the sector membership (ranking), and
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.
Strength Changes Last Session

Momentum

CatalgRtl  SpecREIT  Thrft&Mtg  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREIT  RetailREI

Strength

December 31, 2012

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Strength

CatalgRtl  SpecREIT  Thrft&Mtg  RetailREIT  RetailREIT  RetailREI

Momentum

CatalgRtl  SpecREIT  Thrft&Mtg  RetailREIT  RetailREIT  RetailREI
Momentum

Strength

Materials

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SpecChm
61 stocks; $273bn

PapProd
32 stocks; $93bn

Alumin
12 stocks; $48bn

IndusGas
10 stocks; $135bn

Steel
74 stocks; $448bn

CstrMat
25 stocks; $169bn

FrstPrd
13 stocks; $17bn

DvrsMng
128 stocks; $727bn

DiversChm
17 stocks; $265bn

PaperPkg
17 stocks; $48bn

ComdChm
30 stocks; $231bn

PrecMet
57 stocks; $132bn

Fert&Ag
42 stocks; $292bn

MtGlsCnt
13 stocks; $36bn

Gold
124 stocks; $309bn
Momentum
Strength
December 31, 2012

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Consumer Staples

- AgriProd: 31 stocks, $113bn
- DrugRetail: 10 stocks, $116bn
- FdDistri: 12 stocks, $32bn
- SprCntrs: 16 stocks, $449bn
- FdDistri: 12 stocks, $32bn
- HhldPrdct: 18 stocks, $430bn
- FdRetail: 39 stocks, $328bn
- Brewers: 15 stocks, $390bn
- Dist&Vnt: 13 stocks, $193bn
- SoftDrnks: 14 stocks, $354bn
- PkgFdMt: 115 stocks, $826bn
- Tobacco: 16 stocks, $535bn
- PersPrdct: 24 stocks, $201bn
Momentum

Strength

December 31, 2012

Health Care

MngHCare
14 stocks; $134bn

HCEquip
77 stocks; $344bn

HCFacility
30 stocks; $59bn

HCSuppls
24 stocks; $63bn

HCServce
32 stocks; $159bn

HCare Tec
12 stocks; $23bn

Biotech
111 stocks; $366bn

Pharma
89 stocks; $186bn

LfSciSrv
32 stocks; $101bn

HCDistrib
14 stocks; $74bn
Telecommunication Services

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- AltCar: 14 stocks, $33bn
- WlsTelSrv: 45 stocks, $920bn
- IntgTelSrv: 64 stocks, $1115bn

December 31, 2012
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How are the members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviations from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,000 securities.
- Groups have a:
  ...Median depth of 25
  ...Average depth of 35

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members of a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the 5-day and 20-day moving averages (momentum).  

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<thead>
<tr>
<th>Rating Category</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starnine Universe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buy</td>
<td>Outperform</td>
<td>39.2%</td>
<td>14.2%</td>
<td>66.0%</td>
<td>39.7%</td>
<td>49.1%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>58.8%</td>
<td>4.6%</td>
<td>31.9%</td>
<td>57.1%</td>
<td>48.6%</td>
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<tr>
<td>Sell</td>
<td>Underperform</td>
<td>2.0%</td>
<td>9.1%</td>
<td>2.1%</td>
<td>3.2%</td>
<td>2.3%</td>
</tr>
</tbody>
</table>

* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.
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Und = Underperform - Forecast to underperform the market;
(S) = speculative investment;
NR = No rating at this time;
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