Group Selection

Priced as of November 27, 2017

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.

Sources for all charts: BMO Capital Markets

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Sector Relative Strength Profiles*

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<tbody>
<tr>
<td>Energy</td>
<td>40% / 39% / 32%</td>
<td>/</td>
<td>/ -6% / -4% / 2%</td>
</tr>
<tr>
<td>Materials</td>
<td>56% / 53% / 51%</td>
<td>/</td>
<td>/ -2% / -2% / 5%</td>
</tr>
<tr>
<td>Industrials</td>
<td>52% / 50% / 45%</td>
<td>/</td>
<td>/ -2% / -1% / 9%</td>
</tr>
<tr>
<td>CMR Disc</td>
<td>48% / 46% / 42%</td>
<td>/</td>
<td>/ 4% / 4% / 12%</td>
</tr>
<tr>
<td>CMR Stap</td>
<td>35% / 33% / 26%</td>
<td>/</td>
<td>/ 5% / 7% / 17%</td>
</tr>
<tr>
<td>Hlth Care</td>
<td>49% / 47% / 43%</td>
<td>/</td>
<td>/ 0% / 2% / 8%</td>
</tr>
<tr>
<td>Financials</td>
<td>48% / 45% / 36%</td>
<td>/</td>
<td>/ -5% / -2% / 6%</td>
</tr>
<tr>
<td>Info Tech</td>
<td>60% / 57% / 52%</td>
<td>/</td>
<td>/ 9% / 12% / 17%</td>
</tr>
<tr>
<td>Telecom</td>
<td>31% / 34% / 30%</td>
<td>/</td>
<td>/ -4% / -3% / 15%</td>
</tr>
<tr>
<td>Utilities</td>
<td>48% / 45% / 34%</td>
<td>/</td>
<td>/ -12% / -7% / 5%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>44% / 41% / 34%</td>
<td>/</td>
<td>/ -3% / 1% / 10%</td>
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</tbody>
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*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite)
(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership ( / ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.
The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details
November 27, 2017

**Consumer Staples**

- **DrugRetail**: 8 stocks; $168bn
- **PkgFdMt**: 124 stocks; $1267bn
- **Tobacco**: 13 stocks; $668bn
- **HhldPrdct**: 17 stocks; $553bn
- **FdDistri**: 12 stocks; $56bn
- **Brewers**: 14 stocks; $522bn
- **SprCntrs**: 14 stocks; $507bn
- **Dist&Vnt**: 12 stocks; $350bn
- **PersPrdct**: 12 stocks; $480bn
- **AgriProd**: 24 stocks; $103bn
- **FdRetail**: 56 stocks; $345bn
- **SoftDrnks**: 17 stocks; $510bn
- **DrugRetail**: 8 stocks; $168bn
- **PkgFdMt**: 124 stocks; $1267bn
- **Tobacco**: 13 stocks; $668bn
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- **SoftDrnks**: 17 stocks; $510bn

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Information Technology

Semi: 78 stocks; $1350bn
ElecComp: 97 stocks; $316bn
SemiEqp: 40 stocks; $316bn
ElecInstr: 43 stocks; $267bn
ApplicSwr: 68 stocks; $708bn
ITConsult: 53 stocks; $695bn
HmEntSwr: 16 stocks; $216bn
DataProc: 46 stocks; $866bn
EMS: 14 stocks; $141bn

SystmSwr: 36 stocks; $7042bn
ComEquip: 43 stocks; $365bn
InetSftSrv: 102 stocks; $2261bn
ElecComp: 37 stocks; $316bn
ComEquip: 43 stocks; $365bn
InetSftSrv: 102 stocks; $2261bn
TechDist: 14 stocks; $46bn
HdwrSt&P: 44 stocks; $1522bn

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November 27, 2017
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group’s members are outperforming
2. How consistent that outperformance is
3. How the group is positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday's winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<td>Buy</td>
<td>Outperform</td>
<td>43.2%</td>
<td>22.8%</td>
<td>57.4%</td>
<td>44.1%</td>
<td>57.0%</td>
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<td>Hold</td>
<td>Market Perform</td>
<td>53.2%</td>
<td>13.1%</td>
<td>40.6%</td>
<td>52.6%</td>
<td>41.1%</td>
<td>41.6%</td>
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<tr>
<td>Sell</td>
<td>Underperform</td>
<td>3.7%</td>
<td>9.5%</td>
<td>2.0%</td>
<td>3.2%</td>
<td>1.6%</td>
<td>5.5%</td>
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.

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Und = Underperform - Forecast to underperform the analyst’s coverage universe on a total return basis;
(S) = Speculative investment;
Spd = Suspended - Coverage and rating suspended until coverage is reinstated;
NR = No Rated - No rating at this time; and
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