Group Selection

Priced as of September 27, 2011

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets

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### Sector View

#### Sector Relative Strength Profiles*

<table>
<thead>
<tr>
<th>Sector</th>
<th>% Outperforming</th>
<th>Reward/Risk</th>
<th>Trend Psn</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>US/GBL/CDA</td>
<td>US/GBL/CDA</td>
<td>US/GBL/CDA</td>
</tr>
<tr>
<td>Energy</td>
<td>37% / 45% / 40%</td>
<td>-32% / -24% / -7%</td>
<td></td>
</tr>
<tr>
<td>Materials</td>
<td>37% / 43% / 40%</td>
<td>-32% / -28% / -11%</td>
<td></td>
</tr>
<tr>
<td>Industrials</td>
<td>37% / 43% / 41%</td>
<td>-18% / -11% / 8%</td>
<td></td>
</tr>
<tr>
<td>CMR Disc</td>
<td>45% / 52% / 49%</td>
<td>-10% / -5% / 16%</td>
<td></td>
</tr>
<tr>
<td>CMR Stap</td>
<td>65% / 74% / 69%</td>
<td>-13% / -6% / 18%</td>
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</tr>
<tr>
<td>Hlth Care</td>
<td>49% / 57% / 52%</td>
<td>-6% / 0% / 16%</td>
<td></td>
</tr>
<tr>
<td>Financials</td>
<td>34% / 45% / 40%</td>
<td>-17% / -10% / 12%</td>
<td></td>
</tr>
<tr>
<td>Info Tech</td>
<td>32% / 39% / 39%</td>
<td>-5% / -1% / 16%</td>
<td></td>
</tr>
<tr>
<td>Telecom</td>
<td>55% / 60% / 60%</td>
<td>-19% / -16% / 8%</td>
<td></td>
</tr>
<tr>
<td>Utilities</td>
<td>58% / 65% / 62%</td>
<td>-5% / 5% / 34%</td>
<td></td>
</tr>
</tbody>
</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent the median relative strength performance of the sector membership ( ranking), and
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.
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**Energy**

- **OG StTr**
  - 67 stocks; $337bn

- **Coal & Uran**
  - 54 stocks; $168bn

- **OG RfMkt**
  - 43 stocks; $207bn

- **OG Equip**
  - 42 stocks; $202bn

- **OG E&P**
  - 78 stocks; $350bn

- **Int O&G**
  - 37 stocks; $202bn

- **OG Drill**
  - 29 stocks; $91bn

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Consumer Staples

Momentum

Strength

- PkgFdMt
  - 87 stocks; $706bn

- Brewers
  - 16 stocks; $291bn

- PersPrdct
  - 25 stocks; $168bn

- FdDistri
  - 15 stocks; $290bn

- Dist&Vnt
  - 15 stocks; $153bn

- HhldPrdct
  - 16 stocks; $364bn

- FdRetail
  - 37 stocks; $283bn

- DrugRetail
  - 10 stocks; $95bn

- Tobacco
  - 17 stocks; $453bn

- SprCntrs
  - 14 stocks; $362bn

- AgriProd
  - 26 stocks; $114bn

- SoftDrnks
  - 16 stocks; $323bn

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  - 16 stocks; $291bn

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  - 25 stocks; $168bn

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  - 15 stocks; $290bn

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Utilities

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- **ElecUtil**: 70 stocks; $799bn
- **MultiUtil**: 40 stocks; $376bn
- **WaterUtil**: 24 stocks; $43bn
- **GasUtil**: 30 stocks; $434bn
- **IPPTrad**: 52 stocks; $156bn
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How are the members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviations from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,000 securities.
- Groups have a:
  ...Median depth of 25
  ...Average depth of 35

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members of a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the 5-day and 20-day moving averages (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<tr>
<th>Rating Category</th>
<th>BMO Rating</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starmine Universe</th>
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</thead>
<tbody>
<tr>
<td>Buy</td>
<td>Outperform</td>
<td>35.8%</td>
<td>11.9%</td>
<td>31.8%</td>
<td>40.7%</td>
<td>44.2%</td>
<td>55.9%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>62.2%</td>
<td>14.7%</td>
<td>68.2%</td>
<td>56.2%</td>
<td>54.6%</td>
<td>39.3%</td>
</tr>
<tr>
<td>Sell</td>
<td>Underperform</td>
<td>2.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>3.0%</td>
<td>1.3%</td>
<td>4.8%</td>
</tr>
</tbody>
</table>

* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.

** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.

*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.

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****** Reflects rating distribution of all companies from which BMO Capital Markets has received compensation for Investment Banking services as percentage of Investment Banking clients.
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Und = Underperform - Forecast to underperform the market;
(S) = speculative investment;
NR = No rating at this time;
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