Group Selection

Priced as of March 22, 2018

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
| 3. Sector View                      |
| 4. Strength Changes Last Session   |
| 5. Resource Summary                |
| 6. Energy                          |
| 7. Materials                       |
| 8. Industrials                     |
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| 10. Consumer Staples               |
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| 16. Real Estate                    |
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### Sector Relative Strength Profiles*

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<tbody>
<tr>
<td>Energy</td>
<td>36% / 40% / 59%</td>
<td>/ /</td>
<td>7% / 1% / -1%</td>
</tr>
<tr>
<td>Materials</td>
<td>44% / 46% / 66%</td>
<td>/ /</td>
<td>10% / 3% / -1%</td>
</tr>
<tr>
<td>Industrials</td>
<td>42% / 45% / 69%</td>
<td>/ /</td>
<td>13% / 5% / 1%</td>
</tr>
<tr>
<td>CMR Disc</td>
<td>47% / 49% / 68%</td>
<td>/ /</td>
<td>12% / 6% / 0%</td>
</tr>
<tr>
<td>CMR Stap</td>
<td>37% / 40% / 62%</td>
<td>/ /</td>
<td>17% / 11% / 8%</td>
</tr>
<tr>
<td>Hlth Care</td>
<td>43% / 44% / 59%</td>
<td>/ /</td>
<td>20% / 14% / 10%</td>
</tr>
<tr>
<td>Financials</td>
<td>43% / 48% / 70%</td>
<td>/ /</td>
<td>17% / 9% / 6%</td>
</tr>
<tr>
<td>Info Tech</td>
<td>52% / 56% / 69%</td>
<td>/ /</td>
<td>20% / 11% / 7%</td>
</tr>
<tr>
<td>Telecom</td>
<td>28% / 31% / 55%</td>
<td>/ /</td>
<td>15% / 11% / 10%</td>
</tr>
<tr>
<td>Utilities</td>
<td>19% / 19% / 41%</td>
<td>/ /</td>
<td>36% / 26% / 24%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>24% / 27% / 46%</td>
<td>/ /</td>
<td>28% / 18% / 15%</td>
</tr>
</tbody>
</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership ( / / ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details.
Consumer Staples

Strength

Momentum

SprCntrs ↑
14 stocks; $469bn

SoftDrnks ↓
18 stocks; $496bn

AgriProd ↑
25 stocks; $109bn

HhldPrdct →
19 stocks; $529bn

DrugRetail ↓
8 stocks; $153bn

Dist&Vnt ↑
12 stocks; $375bn

FdDistri ↑
11 stocks; $395bn

Brewers ↑
14 stocks; $533bn

PersPrdct ↑
33 stocks; $489bn

FdRetail ↑
36 stocks; $359bn

Tobacco ↑
23 stocks; $597bn

PersPrdct ↓
19 stocks; $553bn

Dist&Vnt ↓
12 stocks; $375bn

FdRetail ↓
36 stocks; $359bn

Brewers ↓
14 stocks; $533bn

PersPrdct ↓
33 stocks; $489bn

PkgFdMt ↓
124 stocks; $1216bn

SprCntrs ↓
14 stocks; $469bn

SoftDrnks ↑
18 stocks; $496bn

AgriProd ↓
25 stocks; $109bn

HhldPrdct ↓
19 stocks; $529bn

DrugRetail ↑
8 stocks; $153bn

Dist&Vnt ↓
12 stocks; $375bn

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11 stocks; $395bn

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PersPrdct ↑
19 stocks; $553bn

Dist&Vnt ↑
12 stocks; $375bn

FdDistri ↑
11 stocks; $395bn

Brewers ↑
14 stocks; $533bn

PersPrdct ↑
33 stocks; $489bn

F
Momentum

Telecommunication Services

Strength

March 22, 2018

Mark Steele (416) 359-4641

WlsTelSrv
42 stocks;$907bn

AltCar
11 stocks;$52bn

IntgTelSrv
58 stocks;$1237bn
Utilities

Strength

Momentum

ElecUtil
- 89 stocks; $1134bn

WaterUtil
- 24 stocks; $84bn

RenewElec
- 22 stocks; $57bn

GasUtil
- 33 stocks; $213bn

MultiUtil
- 35 stocks; $449bn

IPPTrad
- 25 stocks; $115bn
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group’s members are outperforming
2. How consistent that outperformance is
3. How the members are positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<td>Buy</td>
<td>Outperform</td>
<td>43.2%</td>
<td>22.8%</td>
<td>57.4%</td>
<td>44.1%</td>
<td>57.0%</td>
<td>52.8%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>53.2%</td>
<td>13.1%</td>
<td>40.6%</td>
<td>52.6%</td>
<td>41.1%</td>
<td>41.6%</td>
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<tr>
<td>Sell</td>
<td>Underperform</td>
<td>3.7%</td>
<td>9.5%</td>
<td>2.0%</td>
<td>3.2%</td>
<td>1.6%</td>
<td>5.5%</td>
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.

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Und = Underperform - Forecast to underperform the analyst’s coverage universe on a total return basis;
(S) = Speculative investment;
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