Group Selection
Priced as of January 19, 2012

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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### Sector Relative Strength Profiles*

<table>
<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td>Energy</td>
<td>28% / 42% / 47%</td>
<td></td>
<td>3% / 1% / 0%</td>
</tr>
<tr>
<td>Materials</td>
<td>19% / 28% / 33%</td>
<td></td>
<td>20% / 17% / 15%</td>
</tr>
<tr>
<td>Industrials</td>
<td>27% / 40% / 48%</td>
<td></td>
<td>20% / 17% / 15%</td>
</tr>
<tr>
<td>CMR Disc</td>
<td>33% / 47% / 54%</td>
<td></td>
<td>11% / 7% / 7%</td>
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<tr>
<td>CMR Stap</td>
<td>45% / 66% / 74%</td>
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<td>-10% / -16% / -16%</td>
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<tr>
<td>Hlth Care</td>
<td>32% / 49% / 56%</td>
<td></td>
<td>6% / 3% / 1%</td>
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<tr>
<td>Financials</td>
<td>29% / 45% / 52%</td>
<td></td>
<td>14% / 12% / 12%</td>
</tr>
<tr>
<td>Info Tech</td>
<td>30% / 43% / 50%</td>
<td></td>
<td>18% / 14% / 13%</td>
</tr>
<tr>
<td>Telecom</td>
<td>29% / 44% / 53%</td>
<td></td>
<td>-9% / -18% / -10%</td>
</tr>
<tr>
<td>Utilities</td>
<td>50% / 65% / 65%</td>
<td></td>
<td>-31% / -35% / -30%</td>
</tr>
</tbody>
</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent the median relative strength performance of the sector membership (ranking), and
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.
Industrials

Mark Steele (416) 359-4641

January 19, 2012

- BldPrdcts 29 stocks; $92bn
- ElcCmpEq 44 stocks; $193bn
- Ind Mach 98 stocks; $415bn
- HREmpl 18 stocks; $34bn
- CandFmM 62 stocks; $371bn
- IndCongl 35 stocks; $690bn
- Cns&Eng 74 stocks; $247bn
- Sec&Alm 4 stocks; $26bn
- HvyElcEq 21 stocks; $127bn
- AirprtSrv 9 stocks; $25bn
- TrdgDist 69 stocks; $239bn
- DvSpSrv 26 stocks; $61bn
- RsrcCslt 30 stocks; $89bn
- AirFrght 18 stocks; $150bn
- OffceServ 14 stocks; $21bn
- Marine 14 stocks; $53bn
- MarineSrv 9 stocks; $76bn
- CmclPrt 14 stocks; $20bn
- Trucking 31 stocks; $51bn
- Aero&Def 52 stocks; $472bn
- RsrcCslt 30 stocks; $98bn
- Railroads 20 stocks; $276bn

- TrdgDist 69 stocks; $239bn
Consumer Staples

January 19, 2012

Mark Steele (416) 359-4641

DrugRetail
10 stocks; $104bn

HhldPrdct
17 stocks; $383bn

Consumer Staples

10 stocks; $104bn

17 stocks; $383bn

FdDistri
10 stocks; $31bn

PersPrdct
25 stocks; $174bn

FdRetail
38 stocks; $269bn

AgriProd
26 stocks; $125bn

Tobacco
17 stocks; $486bn

PkgFdMt
33 stocks; $733bn

SprCntrs
14 stocks; $400bn

SoftDrnks
83 stocks; $733bn

Dist&Vnt
15 stocks; $155bn

Brewers
16 stocks; $310bn

FdRetail
38 stocks; $269bn

AgriProd
26 stocks; $125bn

Strength

Momentum

DrugRetail
10 stocks; $104bn

HhldPrdct
17 stocks; $383bn

Consumer Staples

10 stocks; $104bn

17 stocks; $383bn

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Brewers
16 stocks; $310bn
Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How are the members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviations from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,000 securities.
- Groups have a:
  ...Median depth of 25
  ...Average depth of 35

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members of a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the 5-day and 20-day moving averages (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<th>Rating Category</th>
<th>BMO Rating</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starmine Universe</th>
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<tr>
<td>Buy</td>
<td>Outperform</td>
<td>35.8%</td>
<td>11.9%</td>
<td>31.8%</td>
<td>40.7%</td>
<td>44.2%</td>
<td>55.9%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>62.2%</td>
<td>14.7%</td>
<td>68.2%</td>
<td>56.2%</td>
<td>54.6%</td>
<td>39.3%</td>
</tr>
<tr>
<td>Sell</td>
<td>Underperform</td>
<td>2.0%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>3.0%</td>
<td>1.3%</td>
<td>4.8%</td>
</tr>
</tbody>
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.
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Und = Underperform - Forecast to underperform the market;
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