Group Selection

Priced as of November 13, 2019

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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15. Utilities
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### Sector Relative Strength Profiles*

<table>
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<tr>
<td>Energy</td>
<td>17% / 21% / 19%</td>
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<td>Materials</td>
<td>36% / 39% / 38%</td>
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<td>Industrials</td>
<td>41% / 46% / 45%</td>
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<td>CMR Disc</td>
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<tr>
<td>Hlth Care</td>
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<td>Financials</td>
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<td>/ / /</td>
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<td>4% / 6% / 7%</td>
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<tr>
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<tr>
<td>Real Estate</td>
<td>51% / 57% / 57%</td>
<td>/ / /</td>
<td>-14% / -17% / -16%</td>
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*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership ( / ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details.
November 13, 2019

Consumer Staples

Mark Steele (416) 359-4641

Momentum

Strength

FdDistri → 11 stocks; $67bn
AgriProd → 28 stocks; $171bn
Tobacco ↑ 13 stocks; $462bn
PkgFdMt → 122 stocks; $1482bn
Brewers ↑ 14 stocks; $419bn

DrugRetail ↓ 7 stocks; $80bn
Dist&Vnt ↓ 20 stocks; $611bn
SprCntrs ↓ 16 stocks; $615bn

HhlPrdct ↓ 19 stocks; $658bn
PersPrdct ↓ 37 stocks; $527bn

FdRetail ↓ 27 stocks; $368bn
AgriProd ↓ 28 stocks; $171bn
Tobacco ↓ 13 stocks; $462bn
Brewers ↓ 14 stocks; $419bn

Consumer Staples

33 stocks; $366bn
28 stocks; $121bn
13 stocks; $463bn
122 stocks; $1482bn
14 stocks; $419bn

7 stocks; $80bn
19 stocks; $585bn
19 stocks; $658bn
37 stocks; $527bn
7 stocks; $80bn
19 stocks; $585bn

DrugRetail
Dist&Vnt
SprCntrs
HhlPrdct
PersPrdct

FdRetail
AgriProd
Tobacco
PkgFdMt
Brewers

SoftDrns
November 13, 2019

Health Care

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<td>Pharma</td>
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<tr>
<td>HCFacility</td>
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<td>$185bn</td>
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Mark Steele (416) 359-4641

BMO Capital Markets
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<td>ConsmrFin</td>
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<td>$306bn</td>
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<tr>
<td>LifeHthIns</td>
<td>48</td>
<td>$851bn</td>
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<tr>
<td>MortgREIT</td>
<td>22</td>
<td>$68bn</td>
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<tr>
<td>Multi-LnIns</td>
<td>30</td>
<td>$534bn</td>
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<tr>
<td>RegionBnk</td>
<td>152</td>
<td>$700bn</td>
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<tr>
<td>SpecialFin</td>
<td>8</td>
<td>$25bn</td>
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<tr>
<td>Thrft&amp;Mtg</td>
<td>41</td>
<td>$167bn</td>
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<tr>
<td>Reinsuran</td>
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<td>$139bn</td>
</tr>
<tr>
<td>InvBnkBrk</td>
<td>95</td>
<td>$415bn</td>
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</table>
Telecommunication Services

Momentum

Strength

November 13, 2019

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Telecommunication Services

WlsTelSrv
43 stocks; $929bn

AltCar
70 stocks; $44bn

Cabl&Sat
23 stocks; $446bn

IntMeSer
45 stocks; $1,531bn

IntHmEnt
23 stocks; $267bn

Advert
18 stocks; $116bn

Broadcast
26 stocks; $90bn

Mov&Ent
27 stocks; $445bn

IntgTelSrv
54 stocks; $1,965bn

Publishing
14 stocks; $40bn
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<th>Strength</th>
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<td>HotelREIT</td>
<td>28 stocks; $409bn</td>
<td>18 stocks; $50bn</td>
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<tr>
<td>ResidREIT</td>
<td>31 stocks; $215bn</td>
<td>12 stocks; $45bn</td>
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<tr>
<td>IndusREIT</td>
<td>26 stocks; $171bn</td>
<td>12 stocks; $45bn</td>
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<tr>
<td>SpecREIT</td>
<td>31 stocks; $496bn</td>
<td>12 stocks; $45bn</td>
</tr>
<tr>
<td>REstOpCo</td>
<td>34 stocks; $243bn</td>
<td>37 stocks; $243bn</td>
</tr>
<tr>
<td>DiversREIT</td>
<td>34 stocks; $171bn</td>
<td>34 stocks; $171bn</td>
</tr>
<tr>
<td>OfficeREIT</td>
<td>34 stocks; $200bn</td>
<td>34 stocks; $200bn</td>
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<tr>
<td>HCareREIT</td>
<td>17 stocks; $124bn</td>
<td>17 stocks; $124bn</td>
</tr>
<tr>
<td>RetailREIT</td>
<td>51 stocks; $289bn</td>
<td>34 stocks; $317bn</td>
</tr>
<tr>
<td>REstDvAct</td>
<td>34 stocks; $363bn</td>
<td>34 stocks; $363bn</td>
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User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group’s members are outperforming
2. How consistent that outperformance is
3. How the are members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The “best fit” is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
User Guide 2 - Momentum

Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday's winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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Inverse and Leveraged ETFs: Most leveraged ETFs seek to provide a multiple of the investment returns of a given index or benchmark on a daily basis. Inverse ETFs seek to provide the opposite of the investment returns, also daily, of a given index or benchmark, either in whole or by multiples. Due to the effects of compounding and possible correlation errors, leveraged and inverse ETFs may experience greater losses than one would ordinarily expect.

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<td>22.8%</td>
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<td>Sell</td>
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.
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***** Reflects rating distribution of all companies from which BMO Capital Markets has received compensation for Investment Banking services as percentage of Investment Banking clients.
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OP = Outperform - Forecast to outperform the analyst’s coverage universe on a total return basis;
Mkt = Market Perform - Forecast to perform roughly in line with the analyst’s coverage universe on a total return basis;
Und = Underperform - Forecast to underperform the analyst’s coverage universe on a total return basis;
(S) = Speculative investment;
Spd = Suspended - Coverage and rating suspended until coverage is reinstated;
NR = No Rated - No rating at this time; and
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(April 2013 - October 2016)
(January 2010 - April 2013)

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