Group Selection
Priced as of December 15, 2014

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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### Sector Relative Strength Profiles*

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Energy</td>
<td>15% / 22% / 26%</td>
<td>/ / /</td>
<td>-66% / -63% / -46%</td>
</tr>
<tr>
<td>Materials</td>
<td>19% / 30% / 37%</td>
<td>/ / /</td>
<td>-13% / -4% / 19%</td>
</tr>
<tr>
<td>Industrials</td>
<td>23% / 37% / 47%</td>
<td>/ / /</td>
<td>-3% / 8% / 39%</td>
</tr>
<tr>
<td>CMR Disc</td>
<td>32% / 44% / 54%</td>
<td>/ / /</td>
<td>13% / 23% / 50%</td>
</tr>
<tr>
<td>CMR Stap</td>
<td>30% / 45% / 53%</td>
<td>/ / /</td>
<td>-4% / 6% / 40%</td>
</tr>
<tr>
<td>Health Care</td>
<td>51% / 62% / 72%</td>
<td>/ / /</td>
<td>10% / 19% / 41%</td>
</tr>
<tr>
<td>Financials</td>
<td>33% / 55% / 66%</td>
<td>/ / /</td>
<td>1% / 13% / 47%</td>
</tr>
<tr>
<td>Info Tech</td>
<td>36% / 48% / 58%</td>
<td>/ / /</td>
<td>12% / 17% / 43%</td>
</tr>
<tr>
<td>Telecom</td>
<td>30% / 50% / 52%</td>
<td>/ / /</td>
<td>-14% / -9% / 32%</td>
</tr>
<tr>
<td>Utilities</td>
<td>35% / 52% / 61%</td>
<td>/ / /</td>
<td>-6% / 9% / 46%</td>
</tr>
</tbody>
</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite).

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership (-ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength Z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details.
FrstPrd
12 stocks; $20bn

PapProd
28 stocks; $92bn

Fert&Ag
37 stocks; $233bn

PaperPkg
17 stocks; $83bn

IndusGas
10 stocks; $157bn

Gold
78 stocks; $122bn

MtGlsCnt
16 stocks; $47bn

ComdChm
34 stocks; $252bn

PrecMet
22 stocks; $48bn

DvrsMng
76 stocks; $449bn

Silver
13 stocks; $14bn

Steel
74 stocks; $316bn

SpecChm
66 stocks; $402bn

DiversChm
78 stocks; $261bn

Alumin
12 stocks; $58bn

CstrMat
29 stocks; $167bn
December 15, 2014

Utilities

Mark Steele (416) 359-4641

- WaterUtil: 9 stocks; $65bn
- ElecUtil: 85 stocks; $894bn
- RenewElec: 21 stocks; $49bn
- IPPTrad: 23 stocks; $113bn
- GasUtil: 36 stocks; $202bn
- MultiUtil: 39 stocks; $477bn
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How the members are positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
- Strength is highlighted by the background of the group title
  - Bright green = best (1st decile) transitions towards...
  - Bright red = worst (10th decile)
- Momentum is highlighted in the border of the group title
  - Colour map for momentum is the same as strength
- Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group.
Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
User Guide 2 - Momentum

Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday's winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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Distribution of Ratings (March 31, 2014)

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<tr>
<th>Rating Category</th>
<th>BMO Rating</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starmine Universe</th>
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<tbody>
<tr>
<td>Buy</td>
<td>Outperform</td>
<td>42.0%</td>
<td>21.5%</td>
<td>60.7%</td>
<td>40.8%</td>
<td>33.6%</td>
<td>53.6%</td>
</tr>
<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>52.8%</td>
<td>10.8%</td>
<td>38.2%</td>
<td>32.8%</td>
<td>43.8%</td>
<td>40.3%</td>
</tr>
<tr>
<td>Sell</td>
<td>Underperform</td>
<td>5.2%</td>
<td>3.2%</td>
<td>1.1%</td>
<td>6.3%</td>
<td>2.7%</td>
<td>5.6%</td>
</tr>
</tbody>
</table>

* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.
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***** Reflects rating distribution of all companies from which BMO Capital Markets has received compensation for Investment Banking services as percentage of Investment Banking clients.

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We use the following ratings system definitions:
OP = Outperform - Forecast to outperform the analyst's coverage universe on a total return basis;
Mkt = Market Perform - Forecast to perform roughly in line with the analyst's coverage universe on a total return basis;
Und = Underperform - Forecast to underperform the analyst's coverage universe on a total return basis;
(S) = Speculative investment;
NR = No rating at this time; and
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