Group Selection

Priced as of October 13, 2017

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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### Sector Relative Strength Profiles*

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<tbody>
<tr>
<td>Energy</td>
<td>24% / 21% / 24%</td>
<td>10% / 10% / 9%</td>
<td></td>
</tr>
<tr>
<td>Materials</td>
<td>56% / 50% / 53%</td>
<td>6% / 5% / 2%</td>
<td></td>
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<tr>
<td>Industrials</td>
<td>53% / 48% / 49%</td>
<td>7% / 5% / 3%</td>
<td></td>
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<tr>
<td>CMR Disc</td>
<td>48% / 45% / 45%</td>
<td>1% / 2% / -3%</td>
<td></td>
</tr>
<tr>
<td>CMR Stap</td>
<td>44% / 40% / 36%</td>
<td>0% / -1% / -1%</td>
<td></td>
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<tr>
<td>Hlth Care</td>
<td>53% / 51% / 53%</td>
<td>-5% / -5% / -8%</td>
<td></td>
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<tr>
<td>Financials</td>
<td>51% / 45% / 46%</td>
<td>4% / 2% / -2%</td>
<td></td>
</tr>
<tr>
<td>Info Tech</td>
<td>62% / 58% / 59%</td>
<td>8% / 7% / 1%</td>
<td></td>
</tr>
<tr>
<td>Telecom</td>
<td>50% / 45% / 45%</td>
<td>-3% / -3% / -4%</td>
<td></td>
</tr>
<tr>
<td>Utilities</td>
<td>55% / 48% / 49%</td>
<td>0% / -1% / -2%</td>
<td></td>
</tr>
<tr>
<td>Real Estate</td>
<td>45% / 39% / 40%</td>
<td>6% / 5% / -1%</td>
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*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership (ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details.
October 13, 2017

**Consumer Staples**

- **Brewers**
  - 13 stocks; $545bn

- **Dist&Vnt**
  - 12 stocks; $327bn

- **PersPrdct**
  - 29 stocks; $464bn

- **Tobacco**
  - 13 stocks; $675bn

- **FdDistri**
  - 12 stocks; $57bn

- **SprCntrs**
  - 14 stocks; $473bn

- **AgriProd**
  - 24 stocks; $107bn

- **FdRetail**
  - 36 stocks; $347bn

- **PkgFdMt**
  - 120 stocks; $1244bn

- **HhdPrdct**
  - 17 stocks; $574bn

- **SoftDrnks**
  - 17 stocks; $509bn

- **DrugRetail**
  - 8 stocks; $171bn
October 13, 2017

Information Technology

Mark Steele (416) 359-4641

Momentum

Strength

ElecInstr
43 stocks; $246bn

ApplicSwr
48 stocks; $661bn

TechDist
79 stocks; $1237bn

Semi
68 stocks; $661bn

ElecComp
27 stocks; $356bn

ITConsult
57 stocks; $686bn

DataProc
46 stocks; $617bn

HdwrSt&P
44 stocks; $1432bn

SemiEqp
40 stocks; $292bn

InetSftSrv
99 stocks; $2090bn

SystmSwr
45 stocks; $388bn

HmEntSwr
14 stocks; $205bn

EMS
16 stocks; $138bn

ComEquip
23 stocks; $367bn
October 13, 2017

Utilities

Mark Steele (416) 359-4641

Momentum

Strength

ElecUtil 90 stocks: $118.2bn
WaterUtil 24 stocks: $88bn
GasUtil 33 stocks: $210bn
MultiUtil 35 stocks: $493bn
IPPTrad 24 stocks: $105bn
RenewElec 23 stocks: $56bn
Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a groups members are outperforming
2. How consitant that outperformance is
3. How the are members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
User Guide 2 - Momentum

Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<td>Buy</td>
<td>Outperform</td>
<td>43.2%</td>
<td>22.8%</td>
<td>57.4%</td>
<td>44.1%</td>
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<td>Hold</td>
<td>Market Perform</td>
<td>53.2%</td>
<td>13.1%</td>
<td>40.6%</td>
<td>52.6%</td>
<td>41.1%</td>
<td>41.6%</td>
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<tr>
<td>Sell</td>
<td>Underperform</td>
<td>3.7%</td>
<td>9.5%</td>
<td>2.0%</td>
<td>3.2%</td>
<td>1.6%</td>
<td>5.5%</td>
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Und = Underperform - Forecast to underperform the analyst’s coverage universe on a total return basis;
(S) = Speculative investment;
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(January 2010 - April 2013)

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