Group Selection
Priced as of June 26, 2015

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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15. Utilities
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**Sector View**

**Sector Relative Strength Profiles**

<table>
<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td>Energy</td>
<td>48% / 43% / 52%</td>
<td>/ /</td>
<td>-3% / 0% / -3%</td>
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<tr>
<td>Materials</td>
<td>50% / 46% / 59%</td>
<td>/ /</td>
<td>-1% / -1% / -3%</td>
</tr>
<tr>
<td>Industrials</td>
<td>53% / 50% / 65%</td>
<td>/ /</td>
<td>-2% / -1% / -4%</td>
</tr>
<tr>
<td>CMR Disc</td>
<td>57% / 56% / 65%</td>
<td>/ /</td>
<td>6% / 5% / 2%</td>
</tr>
<tr>
<td>CMR Stap</td>
<td>50% / 47% / 62%</td>
<td>/ /</td>
<td>8% / 8% / 3%</td>
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<tr>
<td>Hlth Care</td>
<td>67% / 64% / 73%</td>
<td>/ /</td>
<td>5% / 6% / 1%</td>
</tr>
<tr>
<td>Financials</td>
<td>50% / 47% / 66%</td>
<td>/ /</td>
<td>9% / 10% / 5%</td>
</tr>
<tr>
<td>Info Tech</td>
<td>59% / 56% / 70%</td>
<td>/ /</td>
<td>-2% / 0% / -2%</td>
</tr>
<tr>
<td>Telecom</td>
<td>42% / 42% / 59%</td>
<td>/ /</td>
<td>3% / 3% / 1%</td>
</tr>
<tr>
<td>Utilities</td>
<td>38% / 33% / 44%</td>
<td>/ /</td>
<td>-5% / 1% / 1%</td>
</tr>
</tbody>
</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership (↑↑↑/↑↑↓/↑↓↑ ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details
## Strength Changes Last Session

### Momentum
- CmclPrt
- Broadcast
- RenewElec
- DeptStrs
- HmFrnsh
- DiversBnk
- Int O&G
- Marine
- OfficeServ
- GMrchStrs
- HhldApl
- ComdChm
- Cns&Eng
- Hvy&Rail
- Brews
- Rsaurnt
- IndCongl
- WlsTelSrv
- AutoParts
- SemEqp
- ElecUlt
- FdDistri
- HomeBld
- HmFrnsh
- DeptStrs
- OffceServ
- GMrchStrs
- HhldApl
- ComdChm
- Cns&Eng
- Hvy&Rail
- Brews
- Rsaurnt
- IndCongl
- WlsTelSrv
- AutoParts
- SemEqp
- ElecUlt
- FdDistri
- DataProc
- Cabl&Sat
- AirprtSrv
- Biotech
- REstDevl
- AgriProd
- CatalgRtl
- HomeBld
- HmFrnsh
- DeptStrs
- OffceServ
- GMrchStrs
- HhldApl
- ComdChm
- Cns&Eng
- Hvy&Rail
- Brews
- Rsaurnt
- IndCongl
- WlsTelSrv
- AutoParts
- SemEqp
- ElecUlt
- FdDistri
- HmEntSwr
- SpecChm
- ITConsult
- HmImpRtl
- Pharma
- InvBnkBrk
- SpecialFin
- CmpElRtl
- Distrib
- Publishing
- ApplicSwr
- Dist&Vnt
- DivCpMkt
- Advert
- InetSftSrv
- Aero&Def
- Semi
- OG Drill
- HCareTec
- HvyElcEq
- ElcCmpEq
- HhldPrdct
- Silver
- TechDist
- Footwear
- Sec&Alm
- SpCmpSrv
- Educat
- Trucking
- LelsFcli
- Educat
June 26, 2015

Mark Steele (416) 359-4641

Energy

Momentum

Strength

Int O&G
34 stocks; $167.7bn

OG RfMkt
49 stocks; $36.7bn

OG E&P
172 stocks; $902bn

OG Equip
76 stocks; $354bn

OG Drill
28 stocks; $60bn

OG StTr
89 stocks; $693bn

Coal&Uran
23 stocks; $81bn
Momentum

Strength

June 26, 2015

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Materials

ComdChm ➔
37 stocks; $321bn

PaperPkg ➔
PapProd ➔
31 stocks; $106bn

DiversChm ➔
IndusGas ➔
19 stocks; $290bn

Steel ➔
47 stocks; $310bn

DvrsMng ➔

Gold ➔
61 stocks; $132bn

Alumin
11 stocks; $48bn

PrecMet
22 stocks; $50bn

SpecChm ➔
66 stocks; $450bn

CstrMat ➔
29 stocks; $216bn

MitGlsCnt ➔
16 stocks; $53bn

FrstPrd ➔
72 stocks; $218bn

Silver ➔
11 stocks; $13bn

Fert&Ag ➔
36 stocks; $258bn

Steel
67 stocks; $93bn

PaperPkg
18 stocks; $321bn

ComdChm
18 stocks; $310bn

DiversChm
19 stocks; $290bn

IndusGas
20 stocks; $168bn

Gold
61 stocks; $132bn

Alumin
11 stocks; $48bn

PrecMet
22 stocks; $50bn

SpecChm
66 stocks; $450bn

CstrMat
29 stocks; $216bn

MitGlsCnt
16 stocks; $53bn

FrstPrd
72 stocks; $218bn

Silver
11 stocks; $13bn

Fert&Ag
36 stocks; $258bn
### Financials

#### Momentum

<table>
<thead>
<tr>
<th>Sector</th>
<th>Stocks</th>
<th>Market Value (bn)</th>
</tr>
</thead>
<tbody>
<tr>
<td>OthrDivFS</td>
<td>5</td>
<td>$79bn</td>
</tr>
<tr>
<td>Thrft&amp;Mtgs</td>
<td>46</td>
<td>$126bn</td>
</tr>
<tr>
<td>LifeHthIns</td>
<td>26</td>
<td>$785bn</td>
</tr>
<tr>
<td>ConsmrFin</td>
<td>25</td>
<td>$335bn</td>
</tr>
<tr>
<td>RegionBnk</td>
<td>142</td>
<td>$508bn</td>
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<tr>
<td>Reinsuran</td>
<td>10</td>
<td>$130bn</td>
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<tr>
<td>InvBnkBrk</td>
<td>34</td>
<td>$395bn</td>
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<tr>
<td>DivCpMkt</td>
<td>8</td>
<td>$159bn</td>
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<tr>
<td>InsurBrkrs</td>
<td>7</td>
<td>$86bn</td>
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#### Strength

<table>
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<tr>
<th>Sector</th>
<th>Stocks</th>
<th>Market Value (bn)</th>
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<tbody>
<tr>
<td>MitSecHld</td>
<td>23</td>
<td>$304bn</td>
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<tr>
<td>DiversBnk</td>
<td>177</td>
<td>$506bn</td>
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<tr>
<td>Mult-LnIns</td>
<td>31</td>
<td>$542bn</td>
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<tr>
<td>RESTDev1</td>
<td>33</td>
<td>$187bn</td>
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<tr>
<td>RESTDVAct</td>
<td>31</td>
<td>$348bn</td>
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<td>P&amp;C Insur</td>
<td>67</td>
<td>$457bn</td>
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<tr>
<td>LifeHthIns</td>
<td>26</td>
<td>$795bn</td>
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<td>ConsmrFin</td>
<td>25</td>
<td>$335bn</td>
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<td>RESTOpCo</td>
<td>29</td>
<td>$163bn</td>
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<td>DiversREIT</td>
<td>42</td>
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<td>IndusREIT</td>
<td>19</td>
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<td>OfficeREIT</td>
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<td>$156bn</td>
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<td>DivCpMkt</td>
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<td>$159bn</td>
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<tr>
<td>AsstMgmt</td>
<td>85</td>
<td>$510bn</td>
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<td>RESTSrv</td>
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<td>$36bn</td>
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<tr>
<td>HCareREIT</td>
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<td>$87bn</td>
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<td>HotelREIT</td>
<td>16</td>
<td>$51bn</td>
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<tr>
<td>ResidualREIT</td>
<td>27</td>
<td>$130bn</td>
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<tr>
<td>RetailREIT</td>
<td>46</td>
<td>$133bn</td>
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<tr>
<td>SpecREIT</td>
<td>30</td>
<td>$174bn</td>
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</table>
Telecommunication Services

Momentum

Strength

WlsTelSrv
47 stocks; $1009bn

IntgTelSrv
40 stocks; $1321bn

AltCar
16 stocks; $64bn

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User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a groups members are outperforming
2. How consistent that outperformance is
3. How the are members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
  - Bright green = best (1st decile) transitions towards...
  - Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
  - Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday's winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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For Important Disclosures on the stocks discussed in this report, please go to

Distribution of Ratings (December 31, 2014)

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<td></td>
<td>BMO Rating</td>
<td>Universe*</td>
<td>IB Clients**</td>
<td>IB Clients***</td>
<td>Universe****</td>
<td>IB Clients*****</td>
<td>Universe*****</td>
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<td>Buy</td>
<td>Outperform</td>
<td>43.4%</td>
<td>16.2%</td>
<td>60.6%</td>
<td>42.6%</td>
<td>51.7%</td>
<td>55.6%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>52.6%</td>
<td>8.1%</td>
<td>36.6%</td>
<td>53.0%</td>
<td>45.8%</td>
<td>39.5%</td>
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<tr>
<td>Sell</td>
<td>Underperform</td>
<td>3.9%</td>
<td>8.3%</td>
<td>2.8%</td>
<td>4.5%</td>
<td>2.5%</td>
<td>4.9%</td>
</tr>
</tbody>
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
*** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.
**** Reflects rating distribution of all companies covered by BMO Capital Markets equity research analysts.
***** Reflects rating distribution of all companies from which BMO Capital Markets has received compensation for Investment Banking services as percentage of Investment Banking clients.

Rating and Sector Key (as of April 5, 2013)
We use the following ratings system definitions:

OP = Outperform - Forecast to outperform the analyst’s coverage universe on a total return basis;
Mkt = Market Perform - Forecast to perform roughly in line with the analyst’s coverage universe on a total return basis;
Und = Underperform - Forecast to underperform the analyst’s coverage universe on a total return basis;
(S) = Speculative investment;
NR = No rating at this time; and
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