Group Selection
Priced as of August 8, 2012

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
3. Sector View
4. Strength Changes Last Session
5. Resource Summary
6. Energy
7. Materials
8. Industrials
9. Consumer Discretionary
10. Consumer Staples
11. Health Care
12. Financials
13. Information Technology
14. Telecom
15. Utilities
16. User Guide
*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent the median relative strength performance of the sector membership (ranking), and
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.
Momentum

Strength

Strength Changes Last Session

HCFacility ↔ ConsmrFin ↔ LifeHthIns

HCareTec ↔ Semi ↔ PCStor&P

Advert

Htlt&Rsrt ↔ ElecComp

ComdChm ↔ CnstFmM

IntTelSrv

ITConsul → ElecComp

ElecComp

Advert

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LifeHthIns

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ElecComp

Advert

Htlt&Rsrt

LifeHthIns

HCareTec

PCStor&P

HCFacility

ConsmrFin

LifeHthIns
Momentum

Strength

Energy

OG RfMkt
45 stocks; $243bn

OG Equip
78 stocks; $406bn

Int O&G
36 stocks; $2148bn

OG Drill
32 stocks; $1113bn

OG StTr
69 stocks; $4226bn

OG E&P
227 stocks; $1026bn

Coal&Uran
89 stocks; $137bn

OG Equip à 45 stocks; $243bn

Int O&G Æ 36 stocks; $2148bn

OG Drill Æ 32 stocks; $1113bn

OG E&P Æ 227 stocks; $1026bn

August 8, 2012

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Consumer Staples

Momentum

SprCntrs 16 stocks; $453bn
FdRetail 19 stocks; $312bn
PkgFdMt 66 stocks; $746bn
PersPrdct 25 stocks; $188bn
Dist&Vnt 15 stocks; $192bn
Brewers 15 stocks; $364bn
DrugRetail 10 stocks; $110bn
SoftDrinks 14 stocks; $372bn
Tobacco 17 stocks; $573bn
HhdlPrdct 17 stocks; $406bn

Strength

FdDistri 11 stocks; $30bn
AgriProd 25 stocks; $110bn

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## Financials

### ConsmrFin
- Strength: 21 stocks; $149bn

### LifeHthIns
- Strength: 23 stocks; $449bn

### Multi-LnIns
- Strength: 25 stocks; $308bn

### Thrft&Mtg
- Strength: 50 stocks; $688bn

### RegionBnk
- Strength: 10 stocks; $115bn

### REstSrvc
- Strength: 135 stocks; $286bn

### Reinsuran
- Strength: 19 stocks; $102bn

### DiversBnk
- Strength: 165 stocks; $3196bn

### MitSecHld
- Strength: 14 stocks; $66bn

### SpecREIT
- Strength: 50 stocks; $163bn

### REstOpCo
- Strength: 12 stocks; $68bn

### REstDvAct
- Strength: 27 stocks; $668bn

### InvBnkBrk
- Strength: 49 stocks; $197bn

### InsurBrkrs
- Strength: 9 stocks; $53bn

### REstDevl
- Strength: 37 stocks; $155bn

### P&C Insur
- Strength: 80 stocks; $467bn

### AsstMgmt
- Strength: 79 stocks; $273bn

### RetailREIT
- Strength: 44 stocks; $246bn

### OfficeREIT
- Strength: 27 stocks; $63bn

### DiversREIT
- Strength: 30 stocks; $100bn

### IndusREIT
- Strength: 10 stocks; $30bn

### MortgREIT
- Strength: 25 stocks; $59bn

### SpecialFin
- Strength: 25 stocks; $120bn

### ResidREIT
- Strength: 22 stocks; $90bn

### OthrDivFS
- Strength: 15 stocks; $399bn
Information Technology

Momentum

Strength

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CompHdwr
23 stocks; $775bn

Semi
116 stocks; $678bn

PCStor&P
26 stocks; $724bn

ElecComp
35 stocks; $137bn

ITConsult
45 stocks; $454bn

ComEquip
70 stocks; $334bn

ElecComp
35 stocks; $137bn

HmEntSwr
20 stocks; $46bn

ITConsult
45 stocks; $454bn

ApplicSwr
81 stocks; $279bn

OffElectr
9 stocks; $73bn

DataProc
44 stocks; $296bn

InetSftSrv
89 stocks; $498bn

EMS
31 stocks; $80bn

ElecInstr
18 stocks; $97bn

SystmSwr
28 stocks; $500bn

TechDist
18 stocks; $28bn

SemiEqp
35 stocks; $101bn
Momentum
Strength

AltCar
13 stocks; $29bn

IntgTelSrv
65 stocks; $1145bn

WlsTelSrv
43 stocks; $918bn

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Momentum

Strength

Utilities

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- GasUtil: 28 stocks, $144bn
- WaterUtil: 21 stocks, $53bn
- ElecUtil: 62 stocks, $759bn
- MultiUtil: 39 stocks, $423bn
- IPPTrad: 45 stocks, $136bn

August 8, 2012
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How are the members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviations from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,000 securities.
- Groups have a:
  ...Median depth of 25
  ...Average depth of 35

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members of a group.
Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
User Guide 2 - Momentum

Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the 5-day and 20-day moving averages (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<table>
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<tr>
<th>Rating Category</th>
<th>BMO Rating</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starmine Universe</th>
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<tr>
<td>Buy</td>
<td>Outperform</td>
<td>37.7%</td>
<td>12.1%</td>
<td>52.1%</td>
<td>39.2%</td>
<td>48.3%</td>
<td>54.6%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>60.0%</td>
<td>7.0%</td>
<td>47.9%</td>
<td>57.6%</td>
<td>51.0%</td>
<td>40.1%</td>
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<tr>
<td>Sell</td>
<td>Underperform</td>
<td>2.4%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>3.2%</td>
<td>0.7%</td>
<td>5.3%</td>
</tr>
</tbody>
</table>

* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
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- Und = Underperform - Forecast to underperform the market;
- (S) = speculative investment;
- NR = No rating at this time;
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