Group Selection

Priced as of September 1, 2017

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = MSCI AC World; CDA = S&P/TSX Composite):

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent is the median relative strength performance of the sector membership (ranking),
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details
Consumer Staples

- **Momentum**
  - FdDistri: 12 stocks, $55bn
  - PersPrdct: 29 stocks, $451bn
  - SoftDrinks: 17 stocks, $517bn
  - Dist&Vnt: 12 stocks, $309bn
  - Brewers: 13 stocks, $520bn
  - AgriProd: 25 stocks, $107bn

- **Strength**
  - DrugRetail: 8 stocks, $190bn
  - Tobacco: 12 stocks, $680bn
  - FdRetail: 36 stocks, $345bn
  - PkgFdMt: 119 stocks, $1228bn
  - SprCntrs: 14 stocks, $448bn
  - HhldPrdct: 17 stocks, $572bn
Utilities

Momentum

Strength

GasUtil →
23 stocks; $208bn

IPPTrad →
26 stocks; $168bn

ElecUtil ↓
90 stocks; $1180bn

RenewElec
22 stocks; $57bn

MultiUtil
36 stocks; $488bn

WaterUtil →
24 stocks; $67bn

September 1, 2017

Mark Steele (416) 359-4641
<table>
<thead>
<tr>
<th>Sector</th>
<th>Capitalization</th>
<th>Number of Stocks</th>
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<tbody>
<tr>
<td>SpecREIT</td>
<td>$329bn</td>
<td>31</td>
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<tr>
<td>HCareREIT</td>
<td>$110bn</td>
<td>18</td>
</tr>
<tr>
<td>REstDev</td>
<td>$272bn</td>
<td>20</td>
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<td>IndusREIT</td>
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<td>REstDvAct</td>
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<tr>
<td>REstSrv</td>
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<tr>
<td>HotelREIT</td>
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<td>OfficeREIT</td>
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<td>RetailREIT</td>
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<td>DiversREIT</td>
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<td>REstOpCo</td>
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<td>REstOpCo</td>
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User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How the members are positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.
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