Group Selection
Priced as of July 16, 2014

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets
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**Sector View**

### Sector Relative Strength Profiles*

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<tr>
<td>Energy</td>
<td>59% / 63% / 52%</td>
<td>-9% / -7% / -10%</td>
<td></td>
</tr>
<tr>
<td>Materials</td>
<td>40% / 45% / 33%</td>
<td>2% / 3% / 2%</td>
<td></td>
</tr>
<tr>
<td>Industrials</td>
<td>37% / 42% / 29%</td>
<td>-6% / -4% / -5%</td>
<td></td>
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<tr>
<td>CMR Disc</td>
<td>33% / 38% / 25%</td>
<td>-6% / -4% / -5%</td>
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<tr>
<td>CMR Stap</td>
<td>47% / 53% / 37%</td>
<td>-4% / -2% / -2%</td>
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<tr>
<td>Hlth Care</td>
<td>37% / 44% / 33%</td>
<td>-5% / -3% / -6%</td>
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<tr>
<td>Financials</td>
<td>46% / 51% / 33%</td>
<td>-4% / -1% / -2%</td>
<td></td>
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<tr>
<td>Info Tech</td>
<td>38% / 43% / 34%</td>
<td>-4% / -4% / -3%</td>
<td></td>
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<tr>
<td>Telecom</td>
<td>45% / 52% / 34%</td>
<td>2% / 4% / -1%</td>
<td></td>
</tr>
<tr>
<td>Utilities</td>
<td>60% / 67% / 51%</td>
<td>-5% / -4% / -5%</td>
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*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,

(b) Reward/Risk - how consistent the median relative strength performance of the sector membership (Comparison), and

(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.

See Help Pages for further details.
Momentum

July 16, 2014

Mark Steele (416) 359-4641

Strength

Energy

OG RfMkt
47 stocks; $358bn

Coal&Uran
31 stocks; $107bn

OG StTr
85 stocks; $750bn

OG Drill
32 stocks; $132bn

Int O&G
34 stocks; $235bn

OG E&P
216 stocks; $1336bn

OG Equip
88 stocks; $548bn

OG Equip
88 stocks; $548bn
<table>
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<th>Momentum</th>
<th>Strength</th>
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</thead>
<tbody>
<tr>
<td>WlsTelSrv</td>
<td>47 stocks; $101.5bn</td>
</tr>
<tr>
<td>AltCar</td>
<td>15 stocks; $63bn</td>
</tr>
<tr>
<td>IntgTelSrv</td>
<td>65 stocks; $1390bn</td>
</tr>
</tbody>
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July 16, 2014

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Utilities

- WaterUtil: 20 stocks; $67bn
- ElecUtil: 85 stocks; $946bn
- IPPTrad: 23 stocks; $120bn
- GasUtil: 33 stocks; $209bn
- MultiUtil: 39 stocks; $507bn
- RenewElec: 21 stocks; $55bn

July 16, 2014
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How the are members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviation from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,700 securities.
- Groups have a:
  ...Median depth of 28
  ...Average depth of 36

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members in a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
**User Guide 3 - Buy/Hold/Sell**

**Buy**
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

**Buy/Hold**
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

**Sell**
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
User Guide 4 - Hyperlinks To Decile Charts & Stock Selection

- Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the moving average (momentum).

- Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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Distribution of Ratings (March 31, 2014)

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<th>BMOCM US IB Clients*****</th>
<th>BMOCM Universe******</th>
<th>BMOCM IB Clients*******</th>
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<tr>
<td>Buy</td>
<td>Outperform</td>
<td>42.0%</td>
<td>21.5%</td>
<td>60.7%</td>
<td>40.8%</td>
<td>33.6%</td>
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<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>52.8%</td>
<td>10.8%</td>
<td>38.2%</td>
<td>52.8%</td>
<td>43.8%</td>
</tr>
<tr>
<td>Sell</td>
<td>Underperform</td>
<td>5.2%</td>
<td>3.2%</td>
<td>1.1%</td>
<td>6.3%</td>
<td>2.7%</td>
</tr>
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* Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.
** Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as a percentage of total rating.
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OP = Outperform - Forecast to outperform the analyst's coverage universe on a total return basis;
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Und = Underperform - Forecast to underperform the analyst's coverage universe on a total return basis;
(S) = Speculative investment;
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