Group Selection

Priced as of February 27, 2013

Note: Group tickers incorporate hyperlinks to decile charts, and then a link to our Toolkit of the group members.

See back pages for user guide and disclaimer.
Sources for all charts: BMO Capital Markets

Mark Steele
(416) 359-4641
mark.steele@bmo.com

Tiberiu Stoichita
(416) 359-4684
tiberiu.stoichita@bmo.com

Rahul Muralidhar
(416) 359-7689
rahul.muralidhar@bmo.com
Sector View

Sector Relative Strength Profiles*

<table>
<thead>
<tr>
<th>Hyperlink</th>
<th>% Outperforming</th>
<th>Reward/Risk</th>
<th>Trend Psn</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy</td>
<td>44% / 41% / 47%</td>
<td>/ / -11% / -3% / 6%</td>
<td></td>
</tr>
<tr>
<td>Materials</td>
<td>48% / 45% / 50%</td>
<td>/ / -18% / -9% / -2%</td>
<td></td>
</tr>
<tr>
<td>Industrials</td>
<td>71% / 68% / 73%</td>
<td>/ / -5% / 4% / 12%</td>
<td></td>
</tr>
<tr>
<td>CMR Disc</td>
<td>62% / 60% / 65%</td>
<td>/ / -6% / 1% / 10%</td>
<td></td>
</tr>
<tr>
<td>CMR Stap</td>
<td>59% / 52% / 58%</td>
<td>/ / -6% / 6% / 16%</td>
<td></td>
</tr>
<tr>
<td>Health Care</td>
<td>53% / 50% / 56%</td>
<td>/ / -3% / 6% / 17%</td>
<td></td>
</tr>
<tr>
<td>Financials</td>
<td>69% / 63% / 72%</td>
<td>/ / -9% / 6% / 16%</td>
<td></td>
</tr>
<tr>
<td>Info Tech</td>
<td>49% / 45% / 49%</td>
<td>/ / 3% / 11% / 20%</td>
<td></td>
</tr>
<tr>
<td>Telecom</td>
<td>49% / 44% / 50%</td>
<td>/ / -12% / -4% / 7%</td>
<td></td>
</tr>
<tr>
<td>Utilities</td>
<td>44% / 39% / 54%</td>
<td>/ / -9% / 14% / 24%</td>
<td></td>
</tr>
</tbody>
</table>

*Three terms define the relative performance Z-Score rating versus the markets (US = S&P 500; GBL = S&P Global 1200; CDA = S&P/TSX Composite)

(a) % Outperforming - what percentage of sector members is outperforming the market,
(b) Reward/Risk - how consistent the median relative strength performance of the sector membership (ranking), and
(c) Trend Psn - what is the net percentage of the sector members which are breaking above/below relative strength channels.

The strength z-Score is weighted 60% towards the trend parameters (% outperforming and reward/risk ratios) and 40% towards the trend positions (reversals of trends). Gridlines are placed at 0.5 increments.
Consumer Staples

February 27, 2013

Mark Steele (416) 359-4641

Momentum

Strength

HhldPrdct
18 stocks; $472bn

Brewers
15 stocks; $421bn

Dist&Vnt
12 stocks; $193bn

PkgFdMt
110 stocks; $873bn

SoftDrnks
14 stocks; $380bn

FdRetail
40 stocks; $335bn

DrugRetail
10 stocks; $124bn

Dist&Vnt
14 stocks; $380bn

PkgFdMt
110 stocks; $873bn

SprCntrs
16 stocks; $469bn

Tobacco
16 stocks; $560bn

PersPrdct
24 stocks; $215bn

AgriProd
30 stocks; $113bn

FdDistri
12 stocks; $33bn
Utilities

MultiUtil: 39 stocks, $410bn
WaterUtil: 27 stocks, $56bn
GasUtil: 30 stocks, $172bn
ElecUtil: 84 stocks, $784bn
IPPTrad: 43 stocks, $154bn
User Guide 1 - Definitions & Dataset

Group Strength
Our Global Group analysis is based on bottom-up equity relative strength analysis as opposed to industry group (index) relative strength analysis.

Strength Decile Defined By
1. What percentage of a group's members are outperforming
2. How consistent that outperformance is
3. How are the members positioned (above/below) vs. their trend channels.

Momentum Decile
Rate of change of strength (change in 5-day moving average)

The Underlying Equity Relative Strength Analysis
Each day, for every equity we cover, our relative strength system assesses the best fit trend from a spectrum which covers a minimum trend duration of six months, and a maximum of 4-years. The "best fit" is the trend which maximizes duration, and minimizes deviations from the trend. Our process is flexible, thorough, and because it is run daily, timely.

The Dataset:
- Over 5,000 securities.
- Groups have a:
  - Median depth of 25
  - Average depth of 35

Heat Map Colour and Symbol Guide
Strength is highlighted by the background of the group title
- Bright green = best (1st decile) transitions towards...
- Bright red = worst (10th decile)
Momentum is highlighted in the border of the group title
- Colour map for momentum is the same as strength
Symbols to the right of the group ticker show where a group moved from in the previous session. Below the group symbol we highlight the number and total market capitalization of the members of a group. Clicking on the group, which brings up the chart via a hyperlink, will help to clarify the moves.
User Guide 2 - Momentum

Our Goals:
- To buy outperforming stocks in favoured groups
- To avoid underperforming stocks in unfavoured groups
- To be alerted of and act on the changes

#1 Rule of Momentum: You can use it only if it exists

- In stable/trending markets, one can buy stocks with high strength and momentum and hold them as long as momentum does not turn negative (trend following).

- In very rotational markets (e.g., where credit, currency, commodity conditions are choppy/changing):
  - Buying high strength and high momentum may be dangerous (buying yesterday’s winners).
  - One is better off buying stocks with moderate strength and high momentum (bottom fishing).
User Guide 3 - Buy/Hold/Sell

Buy
- Groups with high strength and high positive momentum (top left) - “In Favour”
- Groups with moderate strength and high positive momentum - “Transitioning to Positive”
- Groups with mediocre strength and high positive momentum - “Gaining Favour”

Buy/Hold
- Groups with high strength and neutral momentum (middle left) - “Maintaining Favour”

Sell
- Groups with low strength and high negative momentum (bottom right) - “Out of Favour”
- Groups with moderately negative strength and high negative momentum - “Transitioning to Negative”
- Groups with mediocre strength and high negative momentum - “Losing Favour”
Each group is hyperlinked to a chart that shows the relative strength decile as a function of time, and the 5-day and 20-day moving averages (momentum).

Each chart is hyperlinked to the group membership, in our RS Filter Toolkit.
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<table>
<thead>
<tr>
<th>Rating Category</th>
<th>BMO Rating</th>
<th>BMOCM US Universe*</th>
<th>BMOCM US IB Clients**</th>
<th>BMOCM US IB Clients***</th>
<th>BMOCM Universe****</th>
<th>BMOCM IB Clients*****</th>
<th>Starmine Universe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Buy</td>
<td>Outperform</td>
<td>37.0%</td>
<td>17.7%</td>
<td>52.9%</td>
<td>38.5%</td>
<td>50.5%</td>
<td>54.0%</td>
</tr>
<tr>
<td>Hold</td>
<td>Market Perform</td>
<td>60.7%</td>
<td>9.6%</td>
<td>47.1%</td>
<td>57.3%</td>
<td>48.4%</td>
<td>40.6%</td>
</tr>
<tr>
<td>Sell</td>
<td>Underperform</td>
<td>2.4%</td>
<td>0.0%</td>
<td>0.0%</td>
<td>4.2%</td>
<td>1.0%</td>
<td>5.4%</td>
</tr>
</tbody>
</table>

* Reflected rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.

** Reflected rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.

*** Reflected rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.

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(S) = speculative investment;
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